



## **CFP: Fundraising**

The *Indo-U.S. Science and Technology Forum (IUSSTF)*, established under an agreement between the Governments of India and the United States of America in March 2000, is an autonomous, not-for-profit society that promotes and catalyzes bilateral collaborations in science, technology and innovation through substantive interaction between government, academia and industry. ([www.iusstf.org](http://www.iusstf.org))

In order to realize its mandate, IUSSTF provides grant-in-aid to support “*Scientific Networks and Networking Events*”, “*Capacity Building (Research Fellowships and Internships)*”, “*Scientific Research & Development*” and “*Technology Commercialization for Societal Impact*” across India and the United States through a rich and dynamic portfolio of programs in multifaceted areas of science, engineering and medicine. Some of the specific areas of intervention as per the current priorities are Clean energy, Water, Agriculture, Waste to Wealth, Affordable Healthcare and Biomedical Devices, Financial & Social Inclusiveness, and Environmental Sustainability.

IUSSTF invites proposals from reputed agencies/freelancer(s) with experience and competency in the Fundraising space to work for IUSSTF on a commissionable basis. The Agency/Freelancer(s) will be responsible for formulating and executing strategies to secure the resources and partnerships needed to advance the objectives of IUSSTF. To achieve this, they will have to liaise and collaborate with corporate entities, private foundations, and federal agencies both in India and the United States.

### **Key Responsibilities**

- Work with the Executive Director’s office to lead the annual fundraising planning process, and produce and implement effective strategies to achieve income targets and long-term organizational goals.
- Identify new potential income streams and produce strategies to access these funds in both India and the United States.
- Maintain accurate and up-to date records of donors and track utilization of funds.
- Provide partners/donors with regular updates on relevant program activities and outcomes.

**Attributes/Eligibility**

- Demonstrable track-record of Strategic Fundraising.
- Successful, significant and relevant achievements for comparable national/international organization(s).
- Ability to prioritize and deliver on commitments.

**Terms of Engagement**

The engagement would be mostly on commissionable basis for an initial term of one year, subsequently extendable on a yearly basis depending upon the performance.

**Proposal Process**

Interested parties should send in the initial proposal as an expression of their intent and vision to realize the set goals to [ediusstf@gmail.com](mailto:ediusstf@gmail.com) by 30 September 2017, based upon which selected parties will be approached for further discussions/negotiations.